# SCHEDULED OIL SAMPLING (SOS)







# SOS SERVICES IMPROVE THE HEALTH OF YOUR CAT MACHINE

Cat SOS Services analyse your coolants, oils, and fuel lubricants to better manage the health and condition of your equipment.

Regular fluid evaluation helps:

- Manage your equipment better
- Reveal excessive wear, contamination, or other "unseen" issues
- Prevent unexpected failures & unplanned downtime

#### 100%

of fluid samples are tested in-house. We don't outsource anything.

### 25%

of fluid samples performed come from other machine OEMs. We can help you no matter the brand.



industries serviced, from agriculture and aviation, to landscaping and landfill, to mining, marine, and more.





### **3 CRITICAL TESTS TO SUPPORT YOUR EQUIPMENT**



#### **Oil sampling**

**Comprehensive analysis of lubricated** systems—engines, transmissions, hydraulics, final drives, differentials, gear boxes and compressors.

- Spot early signs of damaging wear, metals, dirt, and fuel
- Identify contaminants like water that can hamper performance
- Assess condition of your oil, look for signs of degradation, and provide an overall particle analysis



#### **Coolant sampling**

Checks for chemical balance, ensuring protection and efficiency. Two testing levels: one to check routine characteristics, another for in-depth analysis.

- Analysis of the products of coolant degradation
- Identify existing coolant system problems
- Pinpoint causes of identified issues



#### **Diesel fuel sampling**

**Regular tests on diesel can prevent wear** on components, valves, valve guides, piston rings and more—lowering maintenance and operating costs.

• Check for acceptable quality

• Track microbial growth and identify contamination

Monitor appropriate usage

## MACHINE TEST RESULTS DETERMINE CAUSE AND SOURCE OF ISSUES

	Elevated Test Results		<b>Possible Sourc</b>
Diesel engines	Iron, chrome	<b></b>	Cylinder liners, p
	Iron, chrome, aluminum		Cylinder liners, p
	Lead, aluminium, iron		Lower rod and n
	Sodium, potassium, copper		Coolant contam
	Silicon greater than aluminum, iron, lead		Dirt, cylinder lin
	Soot, iron, lead, chrome		Soot wear on cy
Powershift transmissions	Silicon, iron		Wet clutch fricti
	Aluminum, copper, iron	>	Torque converte
	Copper greater than lead or tin	>	Bronze bushing
Hydraulic & steering systems	Iron, chrome	>	Cylinder & rod v
	Silicon greater than aluminum, iron, chrome	>	Dirt entry, pump
Differentials & final drives	Silicon greater than aluminum, iron, chrome, nickel	>	Dirt entry, gear v
	Copper greater than lead or tin	>	Bronze bushing

#### rces

s, piston rings				
s, piston rings, aluminum piston skirt				
l main bearings, crankshaft				
mination				
iners, piston rings, bearing overlay				
cylinder liners, piston rings, bearings				
ction material and separator plates				
rter				
ng or thrust wear				
wear				
np wear, cylinder & rod wear				
r wear, bearing wear				
ng or thrust washer				

## **MANTRAC LABS OFFER** THE BEST POSSIBLE **ANALYSIS**

**Our multiple Cat ISO 9001 certified laboratory facilities help you ensure** 100% uptime at your worksite.

**Regular fluid evaluation helps:** 

- Prevent costly failures
- **Elevate productivity and profitability** •
- Shorten repair times ٠



As the Africa expert in fluid analysis, Mantrac has:

#### 2,800+

**Customers helped** through SOS

### 4,100+

**Samples analysed** last year, 24% of which were non-Cat

#### 4,000

Red alerts from SOS sent to notified customers, saving tens of thousands of hours of downtime



**Samples analysed** to date



**Registered customers** 



### CAT SOS IN ACTION: A CASE STUDY ELEMECH ENGINEERING

Moil sampling	S.O.S Analysis	Ivsis Label Scheduled oll Customer Name:
الموديل: المساعن: المساعن: المسلسل: S.M.R: 0. المسلسل: Date: 22.421. Date:	ine S.N:	المحرك المحرك المحرك المحرك المحرك المحرك المحرك المحركة المحركة المحركة المحدوليك ا
فالمفاق منذ التغيير الأخير : Customer code: Coage	Ont Rear   Final Drive   Ont Rear   Int Rear   ential Front   ential Rear	Oil added sinte Oil added sinte Lab code: Was oil changed: Utage is Italie Oil brand: Oil brand:
الشركة المنتجاني المنتج	ne Gear Int	الرادياتير. Take sample







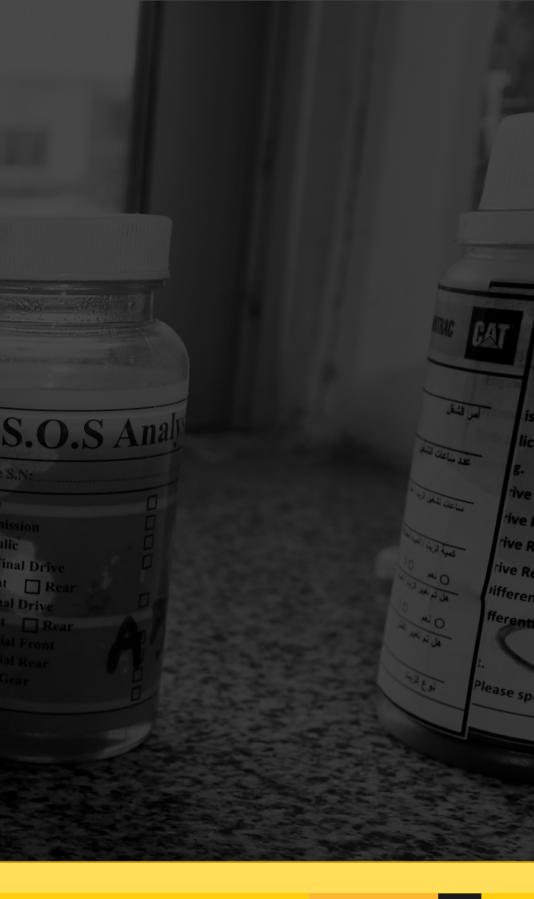
### CAT SOS IN ACTION: A CASE STUDY ELEMECH ENGINEERING

#### Situation

Elemech Engineering is an international contractor specialised in civil, electrical and electro-mechanical projects throughout Kenya, Tanzania and Zambia. The customer previously conducted their own maintenance using other brands of oils.

- > Engine oil ODI: 200 hours
- > Hydraulic oil ODI: 1000 hours

sis Label Scheduled olls				
	Customer Name:			
المحرك	Model:			
ناقل الحركة	S.N:			
الهيدروليك الإدارة النهانية يمين	Site:			
الإدارة المهانية يعني	Hours on oil:			
الإدارة النهانية شمال	Oil added since lasto			
🗆 أسامي 🖸	Lab code:			







### **CAT SOS IN ACTION: A CASE STUDY ELEMECH ENGINEERING**

#### **Recommendation**

The customer enrolled 12 machines in a CVA preventive maintenance contract, including Mantrac SOS. A nalw Machines are:

- > Maintained according to OEM specifications
- > Supported by Mantrac Condition Monitoring experts
- > Using Caterpillar Fluids DEO 15W-40, HYDO Advanced 30 and TDTO 30/50

#### Result

Elemech Engineering was able to save money with extended drain intervals, reduced oil consumption, and reduction in labor charges, filters changes and downtime. These savings include: Annual saving of \$7000 in oil costs due to extended drain intervals

- **1000 hours**
- to 250 hours by using SOS analysis

> Hydraulic oil ODI extended to 6000 hours from

> Diesel engine oil ODI extended from 200 hours up





### CAT SOS IN ACTION: A CASE STUDY A PREMIER EGYPTIAN BEACHSIDE RESORT







### CAT SOS IN ACTION: A CASE STUDY A PREMIER EGYPTIAN BEACHSIDE RESORT Situation

This Egyptian resort uses Cat 3412 generator sets onsite.

The customer noted excessive black smoke and oil dilution during regular operations onsite, and Cat Scheduled Oil Sampling (SOS) revealed a red alert, with high positive fuel dilution and low oil viscosity.



### CAT SOS IN ACTION: A CASE STUDY **A PREMIER EGYPTIAN BEACHSIDE RESORT**

#### Recommendation

Through a service inspection, Mantrac made an early identification of several issues that allowed us to recommend immediate repairs.

- > Partial fracture of inlet valve no. 7
- > Excessive wear of its insert
- > Light on piston no. 7
- > Damage to injector tip no. 7
- > Excessive oil leakage from a turbocharger

#### Result

With minimal repairs, Mantrac got the customer's generator up and running swiftly without any significant component failure.

- > Cost of actual repairs (based on condition monitoring report): <u>\$6,700</u>
- > Cost of potential repairs (had components) actually failed): <u>\$40,435</u>
- > Final savings to customer: \$33,735

