



# OCEAN-GOING VESSELS

The ocean-going market is global. To be successful, you need engines that prove their economic value every day in all conditions—that's why you choose Cat® and MaK™ power solutions. Choose a financial partner that offers the same reach and reliability: Cat Financial.

## Ocean-Going Vessel Financing Guidelines

- > All major currencies
- > Competitive floating or fixed interest rates
- > Construction financing up to 80 percent of construction contract price
  - > Turn-key projects: Milestone payments according to building contract terms
  - > Build, own, operate: Reimbursement upon receipt of paid and approved invoices
  - > Financing backed by approved bank refund guarantees
  - > Financing secured by vessel mortgage
- > Term financing as a percentage of fair market value, with standard loan terms up to 10 years and longer amortization periods available

To ensure the future success of your business, call one of our three regional offices or email us at [CatMarineFinance@cat.com](mailto:CatMarineFinance@cat.com).



*"We have been co-operating with Cat Financial since 2002 and we have already completed 4 vessels with their assistance. The quality of their services and the personal and constructive approach of Cat Financial personnel are very valuable for us, and we certainly place Cat Financial as our first choice for financing our future projects."*

– Mehmet Aksoy, Aksoy Shipping Group  
Istanbul, Turkey

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